## FORTUNE BRANDS HOME & SECURITY, INC. RECONCILIATION OF OPERATING INCOME BEFORE CHARGES/GAINS TO GAAP OPERATING INCOME

(In millions) (Unaudited)

	For the three months ended						
							%
	March	31, 2015	March 3	1, 2014		\$ change	change
CABINETS				- 1	1		1
Operating income before charges/gains <sup>(a)</sup>	\$	13.9	\$	20.0	\$	(6.1)	(31)
Restructuring charges (b)		(0.9)		(0.1)		(0.8)	(800)
Operating income (GAAP)	\$	13.0	\$	19.9	\$	(6.9)	(35)
PLUMBING							
Operating income before charges/gains <sup>(a)</sup>	\$	64.9	\$	55.4	\$	9.5	17
Restructuring charges <sup>(b)</sup> Other charges <sup>(b)</sup>		(1.0)		(0.1)		(0.9)	(900)
Cost of products sold		(0.1)		_		(0.1)	(100)
Operating income (GAAP)	\$	63.8	\$	55.3	\$	8.5	15
DOORS							
Operating income before charges/gains <sup>(a)</sup>	\$	(1.2)	\$	(0.1)	\$	(1.1)	(1,100)
Operating income (GAAP)	\$	(1.2)	\$	(0.1)	\$	(1.1)	(1,100)
SECURITY			•	0.0	•	0.71	-
Operating income before charges/gains <sup>(a)</sup>	\$	9.9	\$	9.2	\$	0.7	8
Restructuring charges <sup>(b)</sup> Operating income (GAAP)	\$	(1.9) 8.0	\$	9.2	\$	(1.9) (1.2)	(100) (13)
operating moonie (OAAI )	Ψ	0.0	Ψ	5.2	Ψ	(1.2)	(13)
CORPORATE							
Corporate expense before charges/gains <sup>(a)</sup>	\$	(14.3)	\$	(14.4)	\$	0.1	1
Restructuring charges <sup>(b)</sup> Other charges		(0.9)		-		(0.9)	(100)
Cost of products sold		(1.1)		-		-	(100)
Defined benefit plan actuarial losses (b)		-		(0.6)		0.6	100
Corporate expense (GAAP)	\$	(16.3)	\$	(15.0)	\$	(0.2)	(9)
FORTUNE BRANDS HOME & SECURITY							
Operating income before charges/gains <sup>(a)</sup>	\$	73.2	\$	70.1	\$	3.1	4
Restructuring charges (b)	Ţ	(4.7)	*	(0.2)	*	(4.5)	(2,250)
Other charges <sup>(b)</sup> Cost of products sold		(1.2)				(1.2)	(100)
Defined benefit plan actuarial losses (c)		(1.2)		(0.6)		0.6	100)
Operating income (GAAP)	\$	67.3	\$	69.3	\$	(2.0)	(3)
operating modifie (OAA)	Ψ	01.5	Ψ	00.0	Ψ	(2.0)	(3)

(a) (b) (c) For definitions of Non-GAAP measures, see Definitions of Terms page

# FORTUNE BRANDS HOME & SECURITY, INC. BEFORE CHARGES/GAINS OPERATING MARGIN TO GAAP OPERATING MARGIN

(Unaudited)

Three Months Ended March 31,						
2015 2014 Change						

#### **PLUMBING**

Before Charges/Gains Operating Margin Restructuring & Other Charges GAAP Operating Margin

19.5%	17.9%	160 bps
(0.4%)	0.0%	
19.1%	17.9%	120 bps

Before charges/gains operating margin is operating margin derived in accordance with GAAP excluding restructuring and other charges. Before charges/gains operating margin is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

FORTUNE BRANDS HOME & SECURITY, INC.
RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING THE IMPACT OF THE SHIFT IN TIMING OF IN-STOCK CABINETS AND VANITIES FROM Q1 TO Q2 2015 AND THE IMPACT OF CURRENCY IN Q1 2015 TO

(Unaudited)

Three Months Ended March 31, 2015

#### **CABINETS**

Percentage change in Net Sales excluding Q1 2015 impacts
Shift in timing of in-stock cabinets and vanities from Q1 to Q2 2015
Impact of currency in Q1 2015

PERCENTAGE CHANGE IN NET SALES (GAAP)

Percentage change in Net Sales (GAAP)

4%	
(3%)	
(1%)	
-	

Net sales excluding the impact of the shift in timing of in-stock cabinets and vanities from Q1 to Q2 2015 and the impact of currency in Q1 2015 is net sales derived in accordance with GAAP excluding the impact of the shift in timing of in-stock cabinets and vanities and the impact of currency in the first quarter of 2015. Management uses this measure to evaluate the overall performance of the Kitchen & Bath Cabinetry segment and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the segment from period to period. This measure may be inconsistent with similar measures presented by other companies.

### FORTUNE BRANDS HOME & SECURITY, INC.

## RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING THE IMPACT OF CURRENCY IN Q1 2015 TO PERCENTAGE CHANGE IN NET SALES (GAAP)

(Unaudited)

	Three months ended March 31, 2015
	% change
CABINETS	
Percentage change in Net Sales excluding the impact of currency Q1 2015	1%
Impact of currency in Q1 2015	(1%)
Percentage change in Net Sales (GAAP)	-
PLUMBING	
Percentage change in Net Sales excluding the impact of currency Q1 2015	9%
Impact of currency in Q1 2015	(1%)
Percentage change in Net Sales (GAAP)	8%
DOORS	
Percentage change in Net Sales excluding the impact of currency Q1 2015 Impact of currency in Q1 2015	5%
Percentage change in Net Sales (GAAP)	5%
SECURITY	
Percentage change in Net Sales excluding the impact of currency Q1 2015	41%
Impact of currency in Q1 2015	(2%)
Percentage change in Net Sales (GAAP)	39%
FORTUNE BRANDS HOME & SECURITY	
Percentage change in Net Sales excluding the impact of currency Q1 2015	8%
Impact of currency in Q1 2015	(1%)
Percentage change in Net Sales (GAAP)	7%

Net sales excluding the impact of currency in Q1 2015 is net sales derived in accordance with GAAP excluding the impact of currency in the first quarter of 2015. Management uses this measure to evaluate the overall performance of FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

### FORTUNE BRANDS HOME & SECURITY, INC.

(In millions)

(Unaudited)

#### **CALCULATION OF NET DEBT-TO-EBITDA BEFORE CHARGES/GAINS RATIO**

#### As of March 31, 2015

#### For the twelve months ended March 31, 2015

EBITDA before charges/gains (2)

522.1

#### Net debt-to-EBITDA before charges/gains ratio (1/2)

1.1

(a) Amounts are per the unaudited Condensed Consolidated Balance Sheet as of March 31, 2015.

Γ			
	Nine Months Ended	Three Months	Twelve Months
	December 31,	Ended March 31,	Ended March 31,
	2014	2015	2015

#### Income from continuing operations, net of tax

Depreciation
Amortization of intangible assets
Restructuring and other charges
Interest expense
Asset impairment charges
Defined benefit plan actuarial losses
Income taxes

\$ 227.3	\$ 40.9	\$ 268.2
\$ 56.1	\$ 20.5	\$ 76.6
10.0	3.5	13.5
13.3	5.9	19.2
8.5	3.4	11.9
1.6	-	1.6
13.1	-	13.1
96.7	21.3	118.0

### EBITDA BEFORE CHARGES/GAINS (d)

\$ 42	95.5	\$ 522.1

(d) For definitions of Non-GAAP measures, see Definitions of Terms page

#### **Definitions of Terms: Non-GAAP Measures**

- (a) Operating income before charges/gains is operating income derived in accordance with U.S. generally accepted accounting principles ("GAAP") excluding restructuring and other charges, asset impairment charges and the impact of income and expense from actuarial gains or losses associated with our defined benefit plans. Operating income before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.
- (b) Restructuring charges are costs incurred to implement significant cost reduction initiatives and include workforce reduction costs. Other charges represent charges or gains directly related to restructuring initiatives that cannot be reported as restructuring under GAAP. Such charges or gains may include losses on disposal of inventories, trade receivables allowances from exiting product lines, accelerated depreciation resulting from the closure of facilities, and gains and losses on the sale of previously closed facilities. In addition, other charges include expenses related to the pending Norcraft transaction.
- (c) Represents actuarial gains or losses associated with our defined benefit plans. Actuarial gains or losses in a period represent the difference between actual and actuarially assumed experience, principally related to liability discount rates and plan asset returns, as well as other actuarial assumptions including compensation rates, turnover rates, and health care cost trend rates. The Company recognizes actuarial gains or losses immediately in operating income to the extent they cumulatively exceed a "corridor." The corridor is equal to the greater of 10% of the fair value of plan assets or 10% of a plan's projected benefit obligation. Actuarial gains or losses are determined at required remeasurement dates which occur at least annually in the fourth quarter. Remeasurements due to plan amendments and settlements may also occur in interim periods during the year. Our operating income before charges/gains reflects our expected rate of return on pension plan assets which in a given period may materially differ from our actual return on plan assets. Our liability discount rates and plan asset returns are based upon difficult to predict fluctuations in global bond and equity markets that are not directly related to the Company's business. We believe that the exclusion of actuarial gains or losses from operating income before charges/gains provides investors with useful supplemental information regarding the underlying performance of the business from period to period that may be considered in conjunction with our operating income as measured on a GAAP basis. We present this supplemental information because such actuarial gains or losses may create volatility in our operating income that does not necessarily have an immediate corresponding impact on operating cash flow or the actual compensation and benefits provided to our employees. The table below sets forth additional supplemental information on the Company's historical actual and expected rate of return on plan assets, as well as discount rates used to valu

Year Ended			Year Ended		
(\$ In millions)	December 31, 2014		December 31, 2013		
Actual return on plan assets Expected return on plan assets	% 9.8% 7.4%	\$ \$52.0 42.2		\$ \$74.6 41.8	
Discount rate at December 31:	,0	,_,_	7.670	7.110	
Pension benefits	4.2%		5.0%		
Postretirement benefits	3.5%		4.3%		

(d) EBITDA before charges/gains is income from continuing operations, net of tax, derived in accordance with GAAP excluding the following impacts on income from continuing operations, net of tax: restructuring and other charges, the impact of income and expense from actuarial gains or losses associated with our defined benefit plans, depreciation, amortization of intangible assets, interest expense, and income taxes. EBITDA before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated by FBHS. Management believes this measure provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions and repay debt and related interest. This measure may be inconsistent with similar measures presented by other companies.