EARNINGS RELEASE



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# FORTUNE BRANDS REPORTS SOLID THIRD QUARTER RESULTS; CONFIRMS 2015 ANNUAL SALES AND EPS OUTLOOK

Highlights from continuing operations:

- Q3 2015 sales increased 17 percent year-over-year to \$1.24 billion
- Q3 2015 EPS were \$0.61; EPS before charges/gains increased 23 percent to \$0.64
- Company confirms and narrows full-year 2015 EPS before charges/gains outlook to \$2.05 to \$2.07 on sales growth of 14 to 15 percent

**DEERFIELD, III.** Oct. 21, 2015 – Fortune Brands Home & Security, Inc. (NYSE: FBHS), an industry-leading home and security products company, today announced third quarter 2015 results from continuing operations and confirmed its 2015 annual outlook for earnings per share.

"As we expected, the rate of growth for the home products market accelerated in the third quarter and our teams again delivered profit growth that was right on plan," said Chris Klein, chief executive officer, Fortune Brands. "We continue to anticipate similar new construction activity in the fourth quarter. Based on that market assumption and our solid execution, we are maintaining our expectations for our core business for the remainder of 2015."

#### Third Quarter 2015

For the third quarter of 2015, sales were \$1.24 billion, an increase of 17 percent over the third quarter of 2014. Earnings per share were \$0.61, compared to \$0.52 in the prior-year quarter. EPS before charges/gains were \$0.64, compared to \$0.52 the same quarter last year. Operating income was \$160.3 million, compared to \$129.5 million in the prior-year quarter. Operating income before charges/gains was \$167.7 million, compared to \$131.3 million the same quarter last year, up 28 percent.

"In the third quarter, sales increased 22 percent for the U.S. businesses. Importantly, operating margin before charges/gains for the total company grew 110 basis points to 13.5 percent, with solid performance across all operating segments," Klein said.

For each segment in the third quarter of 2015, compared to the prior-year quarter:

- Cabinet sales increased 33 percent from the prior year. Excluding the impact of the Norcraft acquisition, sales increased 10 percent, with the dealer channel growing 11 percent and in-stock cabinet and vanities increasing strong double digits. Cabinet operating margin before charges/gains grew 250 basis points to 10.6 percent.
- Plumbing sales increased 5 percent, with growth across the U.S. wholesale and retail channels and China. Excluding the impact of Canadian currency, plumbing sales increased 8 percent.



- Door sales were up 8 percent with growth in both the wholesale and retail channels.
- Security sales increased 2 percent driven by SentrySafe and Master Lock U.S. retail. Sales were partially offset by the impact of Canadian currency and the European market.

"Cash was \$351 million and net debt to EBITDA fell to 1.7 times at the end of the quarter after opportunistic share repurchases," said Lee Wyatt, chief financial officer, Fortune Brands. "We are well positioned to continue using our balance sheet and strong cash flow to drive incremental shareholder value through acquisitions and share repurchases."

## Annual Outlook for 2015

The Company's 2015 annual outlook continues to be based on a U.S. home products market growth assumption of 6 to 7 percent. Based on the Company's expectation to continue outperforming the market, the acquisition of Norcraft and the impact of foreign currency, the Company expects full-year 2015 net sales growth in the range of 14 to 15 percent.

The Company confirms its expectations for 2015 EPS before charges/gains to be in the range of \$2.05 to \$2.07, which compares to 2014 EPS before charges/gains of \$1.74.

"The third quarter home products market improved at an increasing rate, as we had expected," said Klein. "We continue to see positive signs and look for similar market conditions in the fourth quarter, and are building our momentum heading into 2016."

The Company expects to generate free cash flow of approximately \$300 million for the full year 2015. The expected free cash flow is net of anticipated capital expenditures of approximately \$135 million, as the Company invests in incremental capacity and infrastructure to support multi-year growth.

#### About Fortune Brands

Fortune Brands Home & Security, Inc. (NYSE: FBHS), headquartered in Deerfield, Ill., creates products and services that help fulfill the dreams of homeowners and help people feel more secure. The Company's trusted brands include MasterBrand cabinets, Moen faucets, Therma-Tru entry door systems, and Master Lock and SentrySafe security products. Fortune Brands holds market leadership positions in all of its segments. Fortune Brands is part of the S&P MidCap 400 Index. For more information, please visit www.FBHS.com.

#### **CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS**

This press release contains certain "forward-looking statements" regarding business strategies, market potential, future financial performance, the potential of our categories and brands, potential effects of past actions on future performance, the impact of acquisitions, expected free cash flow and capital expenditures, and other matters. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans," "outlook," "look," and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could" are generally forward-looking in nature and not



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historical facts. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is based on the current plans and expectations of our management. Although we believe that these statements are based on reasonable assumptions, they are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those indicated in such statements. Our actual results could differ materially from the results contemplated by these forward-looking statements due to a number of factors, including but not limited to: (i) our reliance on the North American home improvement, repair and new home construction activity levels, (ii) the North American and global economies, (iii) risk associated with entering into potential strategic acquisitions and integrating acquired companies, (iv) our ability to remain competitive, innovative and protect our intellectual property, (v) our reliance on key customers and suppliers. (vi) the cost and availability associated with our supply chains and the availability of raw materials, (vii) risk of increases in our postretirement benefit-related costs and funding requirements, (viii) compliance with tax, environmental and federal, state, and international laws and industry regulatory standards, and (ix) the risk of doing business internationally. These and other factors are discussed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission. The forward-looking statements included in this release are made as of the date hereof, and except as required by law, we undertake no obligation to update, amend or clarify any forward-looking statements to reflect events, new information or circumstances occurring after the date of this release.

## **Use of Non-GAAP Financial Information**

This press release includes measures not derived in accordance with generally accepted accounting principles ("GAAP"), such as diluted earnings per share before charges/gains, organic cabinet sales, plumbing sales excluding the impact of Canadian currency, operating income before charges/gains, operating margin and free cash flow. These measures should not be considered in isolation or as a substitute for any measure derived in accordance with GAAP and may also be inconsistent with similar measures presented by other companies. Reconciliations of these measures to the most closely comparable GAAP measures, and reasons for the Company's use of these measures, are presented in the attached pages.

# FORTUNE BRANDS HOME & SECURITY, INC. (In millions, except per share amounts) *(Unaudited)*

	Three Mo	nths I	Ended Septe	ember 30,	Nine Mon	ths	Ended Septe	mber 30,
	2015		2014	% Change	2015		2014	% Change
Net Sales (GAAP)								
Cabinets	\$ 603.3	\$	452.6	33	\$ 1,565.3	\$	1,331.4	18
Plumbing	364.4		345.9	5	1,056.0		995.9	6
Doors	123.8		114.4	8	324.6		304.5	7
Security	147.3		144.8	2	408.8		342.2	19
Total Net Sales	\$ 1,238.8	\$	1,057.7	17	\$ 3,354.7	\$	2,974.0	13
Cabinets	\$ 63.7	\$	36.5	75	\$ 134.6	\$	102.8	31
Operating Income Before Charges/Gains <sup>(a)</sup>								
	\$	\$			\$	\$		
Plumbing	81.5		76.0	7	221.4		201.3	10
Doors	16.7		12.1	38	30.7		21.7	41
	20.9		20.6	1	50.6		43.8	16
Security	<i></i>							8)
Corporate Expenses	(15.1)		(13.9)	(9)	(45.9)		(42.6)	
,	\$ (15.1) 167.7		(13.9) 131.3	(9) 28	\$ (45.9) 391.4		(42.6) 327.0	20
Corporate Expenses Total Operating Income Before Charges/Gains	\$ · /		( /		\$ 			
Corporate Expenses	\$ · /	\$	( /		\$ 	\$		
Corporate Expenses Total Operating Income Before Charges/Gains Earnings Per Share Before Charges/Gains <sup>(b)</sup>	 167.7	\$	131.3	28	 391.4	\$	327.0	20

# FORTUNE BRANDS HOME & SECURITY, INC. CONDENSED CONSOLIDATED BALANCE SHEET (GAAP) (In millions) *(Unaudited)*

	September 30, 2015	December 31, 2014
Assets		
Current assets		
Cash and cash equivalents	\$ 350.6	\$ 191.9
Accounts receivable, net	557.0	458.9
Inventories	540.4	462.2
Other current assets	175.4	122.8
Current assets of discontinued operations	-	63.3
Total current assets	1,623.4	1,299.1
Property, plant and equipment, net	606.3	539.8
Goodwill	1,800.8	1,467.8
Other intangible assets, net of accumulated amortization	982.2	656.5
Other assets	69.5	72.4
Non-current assets of discontinued operations	-	17.3
Total assets	\$ 5,082.2	\$ 4,052.9
· ·		
Liabilities and Equity Current liabilities	¢ 29	¢ 26.3
Current liabilities Current portion of long-term debt	\$ 3.8	+
Current liabilities Current portion of long-term debt Accounts payable	353.6	333.8
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities		333.8 322.0
Current liabilities Current portion of long-term debt Accounts payable	353.6	\$ 26.3 333.8 322.0 17.5 699.6
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities of discontinued operations <b>Total current liabilities</b>	353.6 420.3 	333.8 322.0 17.5 699.6
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities of discontinued operations <b>Total current liabilities</b> Long-term debt	353.6 420.3 	333.8 322.0 17.5 699.6 643.7
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities <b>Total current liabilities</b> Long-term debt Deferred income taxes	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities <b>Total current liabilities</b> Long-term debt Deferred income taxes Other non-current liabilities	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6 292.5
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities <b>Total current liabilities</b> Long-term debt Deferred income taxes Other non-current liabilities Non-current liabilities of discontinued operations	353.6 420.3 - 777.7 1,337.6 266.0 296.6 -	333.8 322.0 17.5 699.6 643.7 150.6 292.5 3.4
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities <b>Total current liabilities</b> Long-term debt Deferred income taxes Other non-current liabilities	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6 292.5 3.4
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities Current liabilities Long-term debt Deferred income taxes Other non-current liabilities Non-current liabilities Stockholders' equity	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6 292.5 3.4 1,789.8 2,259.5
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities Current liabilities Long-term debt Deferred income taxes Other non-current liabilities Non-current liabilities Stockholders' equity Noncontrolling interests	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6 292.5 3.4 1,789.8 2,259.5 3.6
Current liabilities Current portion of long-term debt Accounts payable Other current liabilities Current liabilities Current liabilities Long-term debt Deferred income taxes Other non-current liabilities Non-current liabilities Stockholders' equity	353.6 420.3 	333.8 322.0 17.5 699.6 643.7 150.6 292.5 3.4 1,789.8 2,259.5

# FORTUNE BRANDS HOME & SECURITY, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

	Nin	e Months Ended	September 30,
		2015	2014
Operating Activities		1	
Net income	\$	227.5 \$	113.9
Depreciation and amortization		81.8	73.2
Recognition of actuarial losses		8.9	1.7
Deferred taxes		(22.7)	5.6
Pretax loss on sale of discontinued operation		16.9	83.2
Pretax other noncash items		21.2	24.8
Changes in assets and liabilities, net		(69.5)	(192.2)
Net cash provided by operating activities	\$	264.1 \$	110.2
Investing Activities			
Capital expenditures, net of proceeds from asset sales	\$	(84.4) \$	(82.1
Proceeds from sale of discontinued operations		12.2	130.0
Cost of acquisitions, net of cash		(652.8)	(118.5
Other investing activities		- 1	(7.0
Net cash used by investing activities	\$	(725.0) \$	(77.6
Financing Activities			
Increase in debt, net	\$	668.9 \$	327.3
Proceeds from the exercise of stock options		22.6	23.1
Treasury stock purchases		(15.7)	(411.4
Dividends to stockholders		(67.1)	(58.5
All other, net		21.8	22.2
Net cash provided (used) by financing activities	\$	630.5 \$	(97.3
Effect of foreign exchange rate changes on cash		(10.9)	(1.6
Net increase (decrease) in cash and cash equivalents	\$	158.7 \$	(66.3
Cash and cash equivalents at beginning of period		191.9	241.4
Cash and cash equivalents at end of period	\$	350.6 \$	175.1

FREE CASH FLOW	Nine	Nine Months Ended September 30,						
	2	2015		2014		2014 Approxima		oximation
Free Cash Flow*	\$	217.4	\$	51.2	\$	300.0		
Add:								
Capital expenditures		86.9		82.3		135.0		
Less:								
Proceeds from the sale of assets		2.4		0.2		2.4		
Proceeds from the exercise of stock options		22.7		23.1		25.0		
Transaction costs for Norcraft acquisition		15.1		-		15.1		
Cash Flow From Operations (GAAP)	\$	264.1	\$	110.2	\$	392.5		

\* Free cash flow is cash flow from operations calculated in accordance with U.S. generally accepted accounting principles ("GAAP") less net capital expenditures (capital expenditures less proceeds from the sale of assets including property, plant and equipment) plus proceeds from the exercise of stock options. It additionally excludes payments of transaction costs related to the Norcraft acquisition. Free cash flow does not include adjustments for certain non-discretionary cash flows such as mandatory debt repayments. Free cash flow is a measure not derived in accordance with GAAP. Management believes that free cash flow provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions, repay debt and related interest, pay dividends and repurchase common stock. This measure may be inconsistent with similar measures presented by other companies.

# FORTUNE BRANDS HOME & SECURITY, INC. CONSOLIDATED STATEMENT OF INCOME (GAAP) (In millions, except per share amounts) (Unaudited)

	Т	Three Months Ended September 30,				Nine Mont	hs E	nded Sep	tember 30,
		2015		2014	% Change	2015		2014	% Change
Net Sales	\$	1,238.8	\$	1,057.7	17	\$ 3,354.7	\$	2,974.0	13
Cost of products sold		804.3		689.7	17	2,192.9		1,948.9	13
Selling, general and administrative expenses		265.7		234.9	13	778.1		690.2	13
Amortization of intangible assets		6.7		3.4	97	15.3		9.5	61
Restructuring charges		1.8		0.2	800	12.6		1.1	1,045
Operating Income		160.3		129.5	24	355.8		324.3	10
Interest expense		11.1		3.2	247	20.5		7.2	185
Other expense/(income), net		0.5		(0.5)	200	3.7		-	100
Income from continuing operations before income taxes		148.7		126.8	17	331.6		317.1	5
Income taxes		48.7		42.3	15	112.7		100.0	13
Income from continuing operations, net of tax	\$	100.0	\$	84.5	18	\$ 218.9	\$	217.1	1
Income (loss) from discontinued operations, net of tax		7.8		(105.4)	107	8.6		(103.2)	108
Net income (loss)	\$	107.8	\$	(20.9)	616	\$ 227.5	\$	113.9	100
Less: Noncontrolling interests		0.3		0.2	50	0.3		0.9	(67)
Net income (loss) attributable to Fortune Brands Home & Security	\$	107.5	\$	(21.1)	609	\$ 227.2	\$	113.0	101
Earnings Per Common Share, Diluted:									
Net Income from continuing operations	\$	0.61	\$	0.52	17	\$ 1.34	\$	1.29	4
Diluted Average Shares Outstanding		163.4		163.2	-	163.0		167.7	(3)

#### DILUTED EPS BEFORE CHARGES/GAINS RECONCILIATION

For the third quarter of 2015, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding \$4.4 million (\$3.0 million after tax or \$0.02 per diluted share) of net restructuring and other charges, transaction costs related to the acquisition of Norcraft of \$0.2 million (\$0.1 million after tax), the impact of expense from actuarial losses associated with our defined benefit plans of \$2.8 million (\$1.8 million after tax or \$0.01 per diluted share) and a benefit related to a tax item of \$0.5 million.

For the nine months ended September 30, 2015, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding \$15.7 million (\$11.7 million after tax or \$0.07 per diluted share) of restructuring and other charges, transaction costs related to the acquisition of Norcraft of \$17.1 million (\$1.4 million after tax or \$0.08 per diluted share), the impact of expense from actuarial losses associated with our defined benefit plans of \$2.8 million (\$1.8 million after tax or \$0.01 per diluted share) and a charge related to a tax item of \$1.1 million (\$0.01 per diluted share).

For the third quarter of 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding \$0.7 million (\$0.5 million after tax) of net restructuring and other charges and the impact of expense from actuarial losses associated with our defined benefit plans of \$1.1 million (\$0.7 million after tax).

For the nine months ended September 30, 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding \$1.0 million (\$0.2 million after tax) of restructuring and other charges and the impact of expense from actuarial losses associated with our defined benefit plans of \$1.7 million (\$1.1 million after tax or \$0.01 per diluted share).

	Т	Three Months Ended September 30,					Nine Mont	ember 30,	
		2015	2	014	% Change		2015	2014	% Change
Earnings Per Common Share - Diluted									
Diluted EPS Before Charges/Gains <sup>(b)</sup>	\$	0.64	\$	0.52	23	5	\$ 1.51	\$ 1.30	16
Restructuring and other charges		(0.02)		-	-		(0.07)	-	-
Norcraft transaction costs <sup>(d)</sup>		-		-	-		(0.08)	-	-
Defined benefit plan actuarial losses		(0.01)		-	-		(0.01)	(0.01)	-
Tax item		-		-	-		(0.01)	-	-
Diluted EPS - Continuing Operations	\$	0.61	\$	0.52	17	5	\$ 1.34	\$ 1.29	4

#### RECONCILIATION OF FULL YEAR 2015 EARNINGS GUIDANCE TO GAAP

For the full year, the Company is targeting diluted EPS before charges/gains from continuing operations to be in the range of \$2.05 to \$2.07 per share. On a GAAP basis, the Company is targeting diluted EPS from continuing operations to be in the range of \$1.84 to \$1.86 per share. The Company's GAAP basis EPS range assumes the Company incurs no actuarial gains or losses associated with its defined benefit plans.

(b) (d) For definitions of Non-GAAP measures, see Definitions of Terms page

## FORTUNE BRANDS HOME & SECURITY, INC. RECONCILIATION OF FULL YEAR 2014 DILUTED EPS BEFORE CHARGES/GAINS TO GAAP DILUTED EPS FROM CONTINUING OPERATIONS (unaudited)

Diluted EPS Before Charges/Gains* <sup>(b)</sup>	For the twelve months ended December 31, 2014
	\$ 1.74
Restructuring and other charges	(0.05)
Asset impairment charges	(0.01)
Defined benefit plan actuarial losses	(0.05)
Tax item	0.01
Diluted EPS - Continuing Operations	\$ 1.64

\* For the year ended December 31, 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding \$13.5 million (\$8.4 million after tax or \$0.05 per diluted share) of restructuring and other charges, a tax benefit resulting from the write off of our investment in an international subsidiary of \$1.6 million (\$1.6 million after tax or \$0.01 per diluted share), an asset impairment charge of \$1.6 million (\$1.0 million after tax or \$0.01 per diluted share) and the impact of expense from actuarial losses associated with our defined benefit plans of \$13.7 million (\$8.7 million after tax or \$0.05 per diluted share).

(b) For definitions of Non-GAAP measures, see Definitions of Terms page

## FORTUNE BRANDS HOME & SECURITY, INC. (In millions) (Unaudited)

#### RECONCILIATION OF INCOME FROM CONTINUING OPERATIONS TO EBITDA BEFORE CHARGES/GAINS

	Three Mo	nths	Ended Septe	mber 30,		
	2015		2014	% Change		
Income from continuing operations, net of tax	\$ 100.0	\$	84.5	18		
Depreciation	\$ 24.9	\$	18.5	35		
Amortization of intangible assets	6.7		3.4	97		
Restructuring and other charges	4.4		0.7	529		
Interest expense	11.1		3.2	247		
Norcraft transaction costs (d)	0.2		-	100		
Defined benefit plan actuarial losses	2.8		1.1	155		
Income taxes	48.7		42.3	15		
		-				
EBITDA BEFORE CHARGES/GAINS (c)	\$ 198.8	\$	153.7	29		

2015	% Change		
\$ 218.9	\$ 217.1	1	
\$ 66.5	\$ 52.4	27	
15.3	9.5	61	
15.7	1.0	1,470	
20.5	7.2	185	
17.1	-	100	
2.8	1.7	65	
112.7	100.0	13	
\$ 469.5	\$ 388.9	21	

#### CALCULATION OF NET DEBT-TO-EBITDA BEFORE CHARGES/GAINS RATIO

As of September 30, 2015	
Current portion of long-term debt <sup>(a)</sup>	3.8
Long-term debt <sup>(a)</sup>	1,337.6
Total debt	1,341.4
Less:	
Cash and cash equivalents <sup>(a)</sup>	350.6
Net debt (1)	990.8
For the twelve months ended September 30, 2015	· · · · · · · · · · · · · · · · · · ·
EBITDA before charges/gains (2)	597.6
Net debt-to-EBITDA before charges/gains ratio (1/2)	1.7

(a) Amounts are per the unaudited Condensed Consolidated Balance Sheet as of September 30, 2015.

	E	e Months Ended ember 31,	E	e Months Ended ember 30,	Twelve Mon Ended September 3	
		2014		2015		2015
Income from continuing operations, net of tax	\$	56.5	\$	218.9	\$	275.4
Depreciation	\$	20.4	\$	66.5	\$	86.9
Amortization of intangible assets		3.6		15.3		18.9
Restructuring and other charges		12.5		15.7		28.2
Interest expense		3.2		20.5		23.7
Norcraft transaction costs (d)		-		17.1		17.1
Asset impairment charges		1.6		-		1.6
Defined benefit plan actuarial losses		12.0		2.8		14.8
Income taxes		18.3		112.7		131.0
EBITDA BEFORE CHARGES/GAINS (c)	\$	128.1	\$	469.5	\$	597.6

(c) (d) For definitions of Non-GAAP measures, see Definitions of Terms page

FORTUNE BRANDS HOME & SECURITY, INC. Reconciliation of Income Statement - GAAP to Before Charges/Gains Information Three Months Ended September 30, \$ in millions, except per share amounts (unaudited)

			, ,	Poforo Charges/	Gains adjustments			
				before charges/	Gains aujustments	<u>&gt;</u>		
		GAAP naudited)	Restructuring and other charges	Defined benefit plan actuarial losses	Tax Item	Norcraft Acquisition Costs	Char	Before ges/Gains in-GAAP)
2015				THIRD	QUARTER			
Net Sales	\$	1,238.8	-	-	-	-		
Cost of products sold Selling, general & administrative expenses		804.3 265.7	(2.6)	(0.4) (2.4)	-	- (0.2)		
Amortization of intangible assets Restructuring charges		6.7 1.8	(1.8)	-	-	-		
Operating Income		160.3	4.4	2.8	-	0.2		167.7
Interest expense Other expense, net		11.1 0.5	-	-	-	-		
Income from continuing operations before income taxes		148.7	4.4	2.8	-	0.2		156.1
Income taxes		48.7	1.4	1.0	0.5	0.1		
Income from continuing operations, net of tax	\$	100.0	3.0	1.8	(0.5)	0.1	\$	104.4
Income from discontinued operations		7.8		-	-			
Net Income		107.8	-	-	-	-		
Less: Noncontrolling interests		0.3		-	-	-		
Net Income attributable to Fortune Brands Home & Security, Inc.	\$	107.5	3.0	1.8	(0.5)	0.1	\$	111.9
Income from continuing operations, net of tax less noncontrolling interests	\$	99.7	3.0	1.8	(0.5)	0.1	\$	104.1
Diluted Average Shares Outstanding		163.4						163.4
Diluted EPS - Continuing Operations		0.61						0.64
2014	]							
Net Sales	\$	1,057.7	-	-	-	-		
Cost of products sold		689.7	(0.4)	(0.1)	-	-		
Selling, general & administrative expenses Amortization of intangible assets		234.9 3.4	(0.1)	(1.0)	-	-		
Restructuring charges		0.2	(0.2)	-	-			
Operating Income		129.5	0.7	1.1	-	-		131.3
Interest expense Other income, net		3.2 (0.5)	-	-	-	-		
Income from continuing operations before income taxes		126.8	0.7	1.1	-	-		128.6
Income taxes		42.3	0.2	0.4	-	-		
Income from continuing operations, net of tax	\$	84.5	0.5	0.7	-	-	\$	85.7
Loss from discontinued operations		(105.4)	-	-	-			
Net Income (loss)		(20.9)		-	-	-		
Less: Noncontrolling interests		0.2		-	-	-		
Net Income (loss) attributable to Fortune Brands Home & Security, Inc.	\$	(21.1)	0.5	0.7	-		\$	(19.9)
Income from continuing operations, net of tax less noncontrolling interests	\$	84.3	0.5	0.7	<u> </u>		\$	85.5
Diluted Average Shares Outstanding		163.2						163.2
Diluted EPS - Continuing Operations		0.52						0.52

FORTUNE BRANDS HOME & SECURITY, INC. Reconciliation of Income Statement - GAAP to Before Charges/Gains Information Nine Months Ended September 30, \$ in millions, except per share amounts (unaudited)

	GAAP (unaudited)	Restructuring and other charges	Defined benefit plan actuarial losses	Tax Item	Norcraft Acquisition Costs	Char	Before ges/Gains n-GAAP)
2015			YEAR TO DAT	E			
Net Sales	\$ 3,354.7	-	-	-	-		
Cost of products sold Selling, general & administrative expenses Amortization of intangible assets Restructuring charges	2,192.9 778.1 15.3 12.6	(2.7) (0.4) - (12.6)	(0.4) (2.4) -	- - -	(2.0) (15.1) - -		
Operating Income	355.8	15.7	2.8	-	17.1		391.4
Interest expense Other expense, net Income from continuing operations before income taxes	20.5 <u>3.7</u> 331.6		- - 2.8		- - 17.1		367.2
Income taxes	112.7	4.0	1.0	(1.1)	3.7		
Income from continuing operations, net of tax	\$ 218.9	11.7	1.8	1.1	13.4	\$	246.9
Income from discontinued operations, net of tax	8.6		-	-	-		
Net Income	227.5	-	_	-	-		
Less: Noncontrolling interests	0.3		-	-	-		
Net Income attributable to Fortune Brands Home & Security, Inc.	\$ 227.2	11.7	1.8	1.1	13.4	\$	255.2
Income from continuing operations, net of tax less noncontrolling interests	\$ 218.6	11.7	1.8	1.1	13.4	\$	246.6
Diluted Average Shares Outstanding	163.0						163.0
Diluted EPS - Continuing Operations	1.34						1.51
2014	]						
Net Sales	2,974.0	-	-	-	-		
Cost of products sold Selling, general & administrative expenses Amortization of intangible assets Restructuring charges	1,948.9 690.2 9.5 1.1	0.2 (0.1) (1.1)	(0.7) (1.0) -	- - -	- - -		
Operating Income	324.3	1.0	1.7	-	-		327.0
Interest expense Other expense, net Income from continuing operations before income taxes	7.2		- - 1.7				319.8
Income taxes	100.0	0.8	0.6	-	-		
Income from continuing operations, net of tax	\$ 217.1	0.2	1.1	-	-	\$	218.4
Loss from discontinued operations, net of tax	(103.2)	_	-	_	-		
Net Income	113.9		_	-	-		
Less: Noncontrolling interests	0.9		-	-	-		
Net Income attributable to Fortune Brands Home & Security, Inc.	\$ 113.0	0.2	1.1			\$	114.3
Income from continuing operations, net of tax less noncontrolling interests	\$ 216.2	0.2	1.1			\$	217.5
Diluted Average Shares Outstanding	167.7						167.7
Diluted EPS - Continuing Operations	1.29						1.30

					SECURITY, IN re amounts)	С.			
	(	initerio,		naudited)	ie unieunie)				
			onths	Ended Septemb				ths Ended Septem	
Net Sales (GAAP)		2015		2014	% Change		2015	2014	% Change
Cabinets	\$	603.3	\$	452.6	33	\$	1,565.3 \$	1,331.4	1
Plumbing	φ	364.4	Ψ	345.9	5	Ψ	1,056.0	995.9	I
Doors		123.8		114.4	8		324.6	304.5	
Security		147.3		144.8	2		408.8	342.2	1
Total Net Sales	\$	1,238.8	\$	1,057.7	17	\$	3,354.7	5 2,974.0	1
Operating Income			•	00.5	=0		1001	100 5	
Cabinets	\$	64.2	\$	36.5	76	\$	132.1 \$		2
Plumbing Doors		80.9 16.7		75.8 12.1	7 38		214.6 30.7	202.6 21.7	4
Security		16.7		20.2	(18)		43.1	43.4	4
Corporate Expenses (1)		(18.1)		(15.1)	(18)		(64.7)	(45.9)	
Total Operating Income (GAAP)	\$	160.3	¢	129.5	(20)	\$	355.8 \$		(4
Total Operating Income (GAAP)	¢	160.3	Ъ	129.5	24	φ	300.0 3	324.3	I
OPERATING INCOME BEFORE CHARGES/GAINS RECON	CILIATION								
Operating Income Before Charges/Gains <sup>(a)</sup>									
Cabinets	\$	63.7	\$	36.5	75	\$	134.6 \$		3
Plumbing		81.5		76.0	7		221.4	201.3	1
Doors		16.7		12.1	38		30.7	21.7	4
Security		20.9		20.6	1		50.6	43.8	1
Corporate Expenses		(15.1)		(13.9)	(9)		(45.9)	(42.6)	
Total Operating Income Before Charges/Gains <sup>(a)</sup>		167.7		131.3	28		391.4	327.0	2
Restructuring and other charges <sup>(2) (3)</sup>		(4.4)		(0.7)	(529)		(15.7)	(1.0)	(1,47
Norcraft transaction costs <sup>(d)</sup>		(4.4)		(0.7)	(100)		(13.7)	(1.0)	(1,47
				- (1.1)			. ,	- (1.7)	
Defined benefit plan actuarial losses (4)		(2.8)	1	(1.1)	(155)	1	(2.8)	(1.7)	(6

(1) Corporate expenses include the components of defined benefit plan expense other than service cost including actuarial gains and losses.

(2) Restructuring charges are costs incurred to implement significant cost reduction initiatives and include workforce reduction costs.

(3) "Other charges" represent charges or gains directly related to restructuring initiatives that cannot be reported as restructuring under GAAP. Such costs may include losses on disposal of inventories, trade receivables allowances from exiting product lines, accelerated depreciation resulting from the closure of facilities, and gains or losses on the sale of previously closed facilities.

(4) Represents actuarial gains or losses associated with our defined benefit plans. Actuarial gains or losses in a period represent the difference between actual and actuarially assumed experience, principally related to liability discount rates and plan asset returns, as well as other actuarial assumptions including compensation rates, turnover rates, and health care cost trend rates. The Company recognizes actuarial gains or losses immediately in operating income to the extent they cumulatively exceed a "corridor." The corridor is equal to the greater of 10% of the fair value of plan assets or 10% of a plan's projected benefit obligation. Actuarial gains or losses are determined at required remeasurement dates which occur at least annually in the fourth quarter. Remeasurements due to plan amendments and settlements may also occur in interim periods during the year. Our operating income before charges/gains reflects our expected rate of return on pension plan assets which in a given period may materially differ from our actual return on plan assets. Our liability discount rates and plan asset returns are based upon difficult to predict fluctuations in global bond and equity markets that information regarding the underlying performance of the business from period to period that may be considered in conjunction with our operating income a measured on a GAAP basis. We present this supplemental information because such actuarial gains or losses may create volatility in our operating income that does not necessarily have an immediate corresponding impact on operating cash flow or the actuarial compensation and benefits provides investors. The table below sets forth additional supplemental information on the Company's historical actual and expected rate of return on plan assets, as well as discount rates used to value its defined benefit obligations:

	Year	Ended	Year E	Ended
	Decembe	er 31, 2014	December	31, 2013
	<u>%</u>	<u>\$</u>	%	<u>\$</u>
Actual return on plan assets	9.8%	\$52.0	15.2%	\$74.6
Expected return on plan assets	7.4%	42.2	7.8%	41.8
Discount rate at December 31:				
Pension benefits	4.2%		5.0%	
Postretirement benefits	3.5%		4.3%	
<ul><li>(a) (d) For definitions of Non-GAAP measures, s</li></ul>	see Definitions of Terms page			

#### FORTUNE BRANDS HOME & SECURITY, INC. (In millions) (unaudited)

#### RECONCILIATION OF SEGMENT OPERATING INCOME BEFORE CHARGES/GAINS TO GAAP OPERATING INCOME

		For t	the th	nree month p	eriod	ended		For the nine month period ended						
		ember 30, 2015	Se	ptember 30, 2014	\$ cl	hange	% change		ember 30, 2015	Sep	tember 30, 2014	\$ ch	ange	% change
CABINETS	L													
Operating income before charges/gains <sup>(a)</sup>	\$	63.7	\$	36.5	\$	27.2	75	\$	134.6	\$	102.8	\$	31.8	31
Restructuring charges (1)		0.4		-		0.4	100		(0.6)		(0.3)		(0.3)	(100)
Other charges (2)														
Cost of products sold		0.1		-		0.1	100		(1.9)		-		(1.9)	(100)
Operating income (GAAP)	\$	64.2	\$	36.5	\$	27.7	76	\$	132.1	\$	102.5	\$	29.6	29
PLUMBING														
Operating income before charges/gains <sup>(a)</sup>	\$	81.5	\$	76.0	\$	5.5	7	\$	221.4	\$	201.3	\$	20.1	10
Restructuring charges <sup>(1)</sup> Other charges <sup>(2)</sup>		(0.6)		0.3		(0.9)	(300)		(6.3)		1.2		(7.5)	(625)
Cost of products sold		-		(0.4)		0.4	100		(0.1)		0.2		(0.3)	(150)
Selling, general and administrative expenses		-		(0.1)		0.1	100		(0.4)		(0.1)		(0.3)	(300)
Operating income (GAAP)	\$	80.9	\$	75.8	\$	5.1	7	\$	214.6	\$	202.6	\$	12.0	6
DOORS														
Operating income before charges/gains <sup>(a)</sup>	\$	16.7	\$	12.1	\$	4.6	38	\$	30.7	\$	21.7	\$	9.0	41
Operating income (GAAP)	\$	16.7	\$	12.1	\$	4.6	38	\$	30.7	\$	21.7	\$	9.0	41
SECURITY														
Operating income before charges/gains <sup>(a)</sup>	\$	20.9	\$	20.6	\$	0.3	1	\$	50.6	\$	43.8	\$	6.8	16
Restructuring charges (1)		(1.6)		(0.4)		(1.2)	(300)		(4.8)		(0.4)		(4.4)	(1,100)
Other charges (2)														
Cost of products sold		(2.7)		-		(2.7)	(100)		(2.7)		-		(2.7)	(100)
Operating income (GAAP)	\$	16.6	\$	20.2	\$	(3.6)	(18)	\$	43.1	\$	43.4	\$	(0.3)	(1)
CORPORATE														
Corporate expense before charges/gains <sup>(a)</sup>	\$	(15.1)	\$	(13.9)	\$	(1.2)	(9)	\$	(45.9)	\$	(42.6)	\$	(3.3)	(8)
Restructuring charges (1)		-		(0.1)		0.1	100		(0.9)		(1.6)		0.7	44
Other charges (2)														
Selling, general and administrative expenses		(0.2)		-		-	(100)		(15.1)		-		-	(100)
Defined benefit plan actuarial losses (3)		(2.8)		(1.1)		(1.7)	(155)		(2.8)		(1.7)		(1.1)	(65)
Corporate expense (GAAP)	\$	(18.1)	\$	(15.1)	\$	(2.8)	(20)	\$	(64.7)	\$	(45.9)	\$	(3.7)	(41)

(1) Restructuring charges are costs incurred to implement significant cost reduction initiatives and include workforce reduction costs.

(2) "Other charges" represent charges or gains directly related to restructuring initiatives that cannot be reported as restructuring under GAAP. Such costs may include losses on disposal of inventories, trade receivables allowances from exiting product lines, accelerated depreciation resulting from the closure of facilities, and gains or losses on the sale of previously closed facilities. For the Cabinets segment, other charges represent the Norcraft purchase accounting impact of expense related to our estimated inventory step up. For Corporate, other charges represents external costs directly related to the acquisition of Norcraft and primarily include expenditures for banking, legal, accounting and other similar services.

(3) Represents actuarial gains or losses associated with our defined benefit plans. Actuarial gains or losses in a period represent the difference between actual and actuarially assumed experience, principally related to liability discount rates and plan asset returns, as well as other actuarial assumptions including compensation rates, turnover rates, and health care cost trend rates. The Company recognizes actuarial gains or losses immediately in operating income to the extent they cumulatively exceed a "corridor." The corridor is equal to the greater of 10% of the fair value of plan assets or 10% of a plan's projected benefit obligation. Actuarial gains or losses are determined at required remeasurement dates which occur at least annually in the fourth quarter. Remeasurements due to plan assets and settlements may also occur in interim periods during the year. Our operating income before charges/gains reflects our expected rate of return on pension plan assets which in a given period may materially differ from our actual return on plan assets. Our liability discount rates and plan asset returns are based upon difficult to predict fluctuations in global bond and equity markets that information regarding the underlying performance of the business from period to period that may be considered in conjunction with our operating income as measured on a GAAP basis. We present this supplemental information because such actuarial gains or losses forth additional supplemental information on a benefits provided to our employees. The table below sets forth additional supplemental information on the Company's historical actual and expected rate of return on plan assets, as well as discount rates used to value its defined benefit obligations:

	Year	Ended	Year	Ended
	Decembe	r 31, 2014	December	r 31, 2013
	<u>%</u>	\$	<u>%</u>	\$
Actual return on plan assets	9.8%	\$52.0	15.2%	\$74.6
Expected return on plan assets	7.4%	42.2	7.8%	41.8
Discount rate at December 31:				
Pension benefits	4.2%		5.0%	
Postretirement benefits	3.5%		4.3%	

(a) For definitions of Non-GAAP measures, see Definitions of Terms page

#### FORTUNE BRANDS HOME & SECURITY, INC. RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING NORCRAFT TO PERCENTAGE CHANGE IN NET SALES (GAAP) (Unaudited)

Three Months Ended September 30, 2015

CABINETS Percentage change in Net Sales excluding Norcraft Norcraft Net Sales Percentage change in Net Sales (GAAP)

10%	
23%	
33%	

Net sales excluding Norcraft is net sales derived in accordance with GAAP excluding Norcraft. Management uses this measure to evaluate the overall performance of the Cabinets segment and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the segment from period to period. This measure may be inconsistent with similar measures presented by other companies.

#### FORTUNE BRANDS HOME & SECURITY, INC.

RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING THE IMPACT OF CURRENCY IN Q3 2015 TO PERCENTAGE CHANGE IN NET SALES (GAAP) (Unaudited)

#### PLUMBING

Percentage change in Net Sales excluding the impact of currency Q3 2015 Impact of currency in Q3 2015 Percentage change in Net Sales (GAAP)

8%	
(3%)	
5%	

Three months ended September 30, 2015

Net sales excluding the impact of currency in Q3 2015 is net sales derived in accordance with GAAP excluding the impact of currency in the third quarter of 2015. Management uses this measure to evaluate the overall performance of FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

# FORTUNE BRANDS HOME & SECURITY, INC. BEFORE CHARGES/GAINS OPERATING MARGIN TO GAAP OPERATING MARGIN

(Unaudited)

	Three Mont	Three Months Ended September 30,				
	2015	2014	Change			
CABINETS						
Before Charges/Gains Operating Margin	10.6%	8.1%	250 bps			
Restructuring & Other Charges	0.1%	-				
GAAP Operating Margin	10.7%	8.1%	260 bps			
FBHS						
Before Charges/Gains Operating Margin	13.5%	12.4%	110 bps			
Restructuring & Other Charges	(0.4%)	(0.1%)				
Norcraft transaction costs	-	-				
Defined benefit plan actuarial losses	(0.2%)	(0.1%)				
GAAP Operating Margin	12.9%	12.2%	70 bps			

Before charges/gains operating margin is operating margin derived in accordance with GAAP excluding restructuring and other charges, Norcraft transaction costs and the impact of expense from actuarial losses associated with our defined benefit plans. Before charges/gains operating margin is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

#### **Definitions of Terms: Non-GAAP Measures**

(a) Operating income before charges/gains is operating income derived in accordance with GAAP excluding restructuring and other charges, Norcraft transaction related expenses, and the impact of income and expense from actuarial gains or losses associated with our defined benefit plans. Operating income before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

(b) Diluted EPS before charges/gains is income from continuing operations, net of tax, less noncontrolling interests calculated on a diluted per-share basis excluding restructuring and other charges, Norcraft transaction related expenses, and the impact of income, a tax item and expense from actuarial gains or losses associated with our defined benefit plans. Diluted EPS before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the overall performance of the Company and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

(c) EBITDA before charges/gains is income from continuing operations, net of tax, derived in accordance with GAAP excluding the following impacts on income from continuing operations, net of tax: restructuring and other charges, Norcraft transaction related expenses, the impact of income and expense from actuarial gains or losses associated with our defined benefit plans, depreciation, amortization of intangible assets, interest expense, and income taxes. EBITDA before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated by FBHS. Management believes this measure provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions and repay debt and related interest. This measure may be inconsistent with similar measures presented by other companies.

(d) Represents external costs directly related to the acquisition of Norcraft and primarily includes expenditures for banking, legal, accounting and other similar services. In addition, it includes the impact of expense related to our estimated purchase accounting inventory step up.