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## FORTUNE BRANDS REPORTS SOLID THIRD QUARTER RESULTS; CONFIRMS 2015 ANNUAL SALES AND EPS OUTLOOK

## Highlights from continuing operations:

- Q3 2015 sales increased 17 percent year-over-year to $\$ 1.24$ billion
- Q3 2015 EPS were \$0.61; EPS before charges/gains increased 23 percent to \$0.64
- Company confirms and narrows full-year 2015 EPS before charges/gains outlook to $\$ 2.05$ to $\$ 2.07$ on sales growth of 14 to 15 percent

DEERFIELD, III. Oct. 21, 2015 - Fortune Brands Home \& Security, Inc. (NYSE: FBHS), an industry-leading home and security products company, today announced third quarter 2015 results from continuing operations and confirmed its 2015 annual outlook for earnings per share.
"As we expected, the rate of growth for the home products market accelerated in the third quarter and our teams again delivered profit growth that was right on plan," said Chris Klein, chief executive officer, Fortune Brands. "We continue to anticipate similar new construction activity in the fourth quarter. Based on that market assumption and our solid execution, we are maintaining our expectations for our core business for the remainder of 2015."

## Third Quarter 2015

For the third quarter of 2015, sales were $\$ 1.24$ billion, an increase of 17 percent over the third quarter of 2014. Earnings per share were $\$ 0.61$, compared to $\$ 0.52$ in the prior-year quarter. EPS before charges/gains were $\$ 0.64$, compared to $\$ 0.52$ the same quarter last year. Operating income was $\$ 160.3$ million, compared to $\$ 129.5$ million in the prior-year quarter. Operating income before charges/gains was $\$ 167.7$ million, compared to $\$ 131.3$ million the same quarter last year, up 28 percent.
"In the third quarter, sales increased 22 percent for the U.S. businesses. Importantly, operating margin before charges/gains for the total company grew 110 basis points to 13.5 percent, with solid performance across all operating segments," Klein said.

For each segment in the third quarter of 2015, compared to the prior-year quarter:

- Cabinet sales increased 33 percent from the prior year. Excluding the impact of the Norcraft acquisition, sales increased 10 percent, with the dealer channel growing 11 percent and in-stock cabinet and vanities increasing strong double digits. Cabinet operating margin before charges/gains grew 250 basis points to 10.6 percent.
- Plumbing sales increased 5 percent, with growth across the U.S. wholesale and retail channels and China. Excluding the impact of Canadian currency, plumbing sales increased 8 percent.
- Door sales were up 8 percent with growth in both the wholesale and retail channels.
- Security sales increased 2 percent driven by SentrySafe and Master Lock U.S. retail. Sales were partially offset by the impact of Canadian currency and the European market.
"Cash was $\$ 351$ million and net debt to EBITDA fell to 1.7 times at the end of the quarter after opportunistic share repurchases," said Lee Wyatt, chief financial officer, Fortune Brands. "We are well positioned to continue using our balance sheet and strong cash flow to drive incremental shareholder value through acquisitions and share repurchases."


## Annual Outlook for 2015

The Company's 2015 annual outlook continues to be based on a U.S. home products market growth assumption of 6 to 7 percent. Based on the Company's expectation to continue outperforming the market, the acquisition of Norcraft and the impact of foreign currency, the Company expects full-year 2015 net sales growth in the range of 14 to 15 percent.

The Company confirms its expectations for 2015 EPS before charges/gains to be in the range of $\$ 2.05$ to $\$ 2.07$, which compares to 2014 EPS before charges/gains of $\$ 1.74$.
"The third quarter home products market improved at an increasing rate, as we had expected," said Klein. "We continue to see positive signs and look for similar market conditions in the fourth quarter, and are building our momentum heading into 2016."

The Company expects to generate free cash flow of approximately $\$ 300$ million for the full year 2015. The expected free cash flow is net of anticipated capital expenditures of approximately $\$ 135$ million, as the Company invests in incremental capacity and infrastructure to support multiyear growth.

## About Fortune Brands

Fortune Brands Home \& Security, Inc. (NYSE: FBHS), headquartered in Deerfield, III., creates products and services that help fulfill the dreams of homeowners and help people feel more secure. The Company's trusted brands include MasterBrand cabinets, Moen faucets, ThermaTru entry door systems, and Master Lock and SentrySafe security products. Fortune Brands holds market leadership positions in all of its segments. Fortune Brands is part of the S\&P MidCap 400 Index. For more information, please visit www.FBHS.com.

## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This press release contains certain "forward-looking statements" regarding business strategies, market potential, future financial performance, the potential of our categories and brands, potential effects of past actions on future performance, the impact of acquisitions, expected free cash flow and capital expenditures, and other matters. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans," "outlook," "look," and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could" are generally forward-looking in nature and not

Fortune Brands
A home and security company
historical facts. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is based on the current plans and expectations of our management. Although we believe that these statements are based on reasonable assumptions, they are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those indicated in such statements. Our actual results could differ materially from the results contemplated by these forward-looking statements due to a number of factors, including but not limited to: (i) our reliance on the North American home improvement, repair and new home construction activity levels, (ii) the North American and global economies, (iii) risk associated with entering into potential strategic acquisitions and integrating acquired companies, (iv) our ability to remain competitive, innovative and protect our intellectual property, (v) our reliance on key customers and suppliers, (vi) the cost and availability associated with our supply chains and the availability of raw materials, (vii) risk of increases in our postretirement benefit-related costs and funding requirements, (viii) compliance with tax, environmental and federal, state, and international laws and industry regulatory standards, and (ix) the risk of doing business internationally. These and other factors are discussed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission. The forward-looking statements included in this release are made as of the date hereof, and except as required by law, we undertake no obligation to update, amend or clarify any forward-looking statements to reflect events, new information or circumstances occurring after the date of this release.

## Use of Non-GAAP Financial Information

This press release includes measures not derived in accordance with generally accepted accounting principles ("GAAP"), such as diluted earnings per share before charges/gains, organic cabinet sales, plumbing sales excluding the impact of Canadian currency, operating income before charges/gains, operating margin and free cash flow. These measures should not be considered in isolation or as a substitute for any measure derived in accordance with GAAP and may also be inconsistent with similar measures presented by other companies.
Reconciliations of these measures to the most closely comparable GAAP measures, and reasons for the Company's use of these measures, are presented in the attached pages.

## FORTUNE BRANDS HOME \& SECURITY, INC. <br> (In millions, except per share amounts) <br> (Unaudited)

|  | Three Months Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | \% Change | 2015 |  | 2014 |  | \% Change |
| Net Sales (GAAP) |  |  |  |  |  |  |  |  |  |  |
| Cabinets | \$ | 603.3 | \$ | 452.6 | 33 | \$ | 1,565.3 | \$ | 1,331.4 | 18 |
| Plumbing |  | 364.4 |  | 345.9 | 5 |  | 1,056.0 |  | 995.9 | 6 |
| Doors |  | 123.8 |  | 114.4 | 8 |  | 324.6 |  | 304.5 | 7 |
| Security |  | 147.3 |  | 144.8 | 2 |  | 408.8 |  | 342.2 | 19 |
| Total Net Sales | \$ | 1,238.8 | \$ | 1,057.7 | 17 | \$ | 3,354.7 | \$ | 2,974.0 | 13 |
| Operating Income Before Charges/Gains ${ }^{(a)}$ |  |  |  |  |  |  |  |  |  |  |
| Cabinets | \$ | 63.7 | \$ | 36.5 | 75 | \$ | 134.6 | \$ | 102.8 | 31 |
| Plumbing |  | 81.5 |  | 76.0 | 7 |  | 221.4 |  | 201.3 | 10 |
| Doors |  | 16.7 |  | 12.1 | 38 |  | 30.7 |  | 21.7 | 41 |
| Security |  | 20.9 |  | 20.6 | 1 |  | 50.6 |  | 43.8 | 16 |
| Corporate Expenses |  | (15.1) |  | (13.9) | (9) |  | (45.9) |  | (42.6) | (8) |
| Total Operating Income Before Charges/Gains | \$ | 167.7 | \$ | 131.3 | 28 | \$ | 391.4 | \$ | 327.0 | 20 |
| Earnings Per Share Before Charges/Gains ${ }^{(b)}$ |  |  |  |  |  |  |  |  |  |  |
| Diluted - Continuing Operations | \$ | 0.64 | \$ | 0.52 | 23 | \$ | 1.51 | \$ | 1.30 | 16 |
| EBITDA Before Charges/Gains ${ }^{(c)}$ | \$ | 198.8 | \$ | 153.7 | 29 | \$ | 469.5 | \$ | 388.9 | 21 |

[^0]
## FORTUNE BRANDS HOME \& SECURITY, INC. CONDENSED CONSOLIDATED BALANCE SHEET (GAAP) (In millions) (Unaudited)

| September 30, |
| :---: |
| 2015 |


| December 31, |
| :---: |
| 2014 |

## Assets

## Current assets

Cash and cash equivalents
Accounts receivable, net
Inventories
Other current assets
Current assets of discontinued operations
Total current assets

Property, plant and equipment, net
Goodwill
Other intangible assets, net of accumulated amortization
Other assets
Non-current assets of discontinued operations
Total assets

| $\$$ | 350.6 |
| :--- | ---: |
|  | 557.0 |
|  | 540.4 |
|  | 175.4 |
|  | - |
|  | $1,623.4$ |
|  |  |
|  | 606.3 |
|  | $1,800.8$ |
|  | 982.2 |
|  | 69.5 |
|  | - |
| $\mathbf{\$}$ | $\mathbf{5 , 0 8 2 . 2}$ |


| $\$$ | 191.9 |
| :--- | ---: |
|  | 458.9 |
|  | 462.2 |
|  | 122.8 |
|  | 63.3 |
|  | $1,299.1$ |
|  | 539.8 |
|  | $1,467.8$ |
|  | 656.5 |
|  | 72.4 |
|  | 17.3 |
| $\mathbf{\$}$ | $\mathbf{4 , 0 5 2 . 9}$ |

## Liabilities and Equity

## Current liabilities

Current portion of long-term debt
Accounts payable
Other current liabilities
Current liabilities of discontinued operations Total current liabilities

Long-term debt
Deferred income taxes
Other non-current liabilities
Non-current liabilities of discontinued operations
Total liabilities
Stockholders' equity
Noncontrolling interests
Total equity
Total liabilities and equity

| $\$$ | 3.8 |
| :--- | ---: |
|  | 353.6 |
|  | 420.3 |
|  | - |
|  | 777.7 |
|  | $1,337.6$ |
|  | 266.0 |
|  | 296.6 |
|  | - |
|  | $2,677.9$ |
|  | $2,401.6$ |
|  | 2.7 |
|  | $2,404.3$ |
| $\$$ | $\mathbf{5 , 0 8 2 . 2}$ |


| $\$$ | 26.3 |
| :--- | ---: |
|  | 333.8 |
|  | 322.0 |
|  | 17.5 |
|  | 699.6 |
|  | 643.7 |
|  | 150.6 |
|  | 292.5 |
|  | 3.4 |
|  | $1,789.8$ |
|  | $2,259.5$ |
|  | 3.6 |
|  | $2,263.1$ |
| $\$$ | $\mathbf{4 , 0 5 2 . 9}$ |

## FORTUNE BRANDS HOME \& SECURITY, INC.

 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
## (In millions)

(Unaudited)

## Operating Activities

Net income
Depreciation and amortization
Recognition of actuarial losses
Deferred taxes
Pretax loss on sale of discontinued operation
Pretax other noncash items
Changes in assets and liabilities, net
Net cash provided by operating activities

| Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2015 |  | 2014 |  |
| \$ | 227.5 | \$ | 113.9 |
|  | 81.8 |  | 73.2 |
|  | 8.9 |  | 1.7 |
|  | (22.7) |  | 5.6 |
|  | 16.9 |  | 83.2 |
|  | 21.2 |  | 24.8 |
|  | (69.5) |  | (192.2) |
| \$ | 264.1 | \$ | 110.2 |
|  |  |  |  |
| \$ | (84.4) | \$ | (82.1) |
|  | 12.2 |  | 130.0 |
|  | (652.8) |  | (118.5) |
|  | - |  | (7.0) |
| \$ | (725.0) | \$ | (77.6) |
|  |  |  |  |
| \$ | 668.9 | \$ | 327.3 |
|  | 22.6 |  | 23.1 |
|  | (15.7) |  | (411.4) |
|  | (67.1) |  | (58.5) |
|  | 21.8 |  | 22.2 |
| \$ | 630.5 | \$ | (97.3) |
|  |  |  |  |
|  | (10.9) |  | (1.6) |
|  |  |  |  |
| \$ | 158.7 | \$ | (66.3) |
|  | 191.9 |  | 241.4 |
| \$ | 350.6 | \$ | 175.1 |

## FREE CASH FLOW

Free Cash Flow*
Add:
Capital expenditures
Less:
Proceeds from the sale of assets
Proceeds from the exercise of stock options
Transaction costs for Norcraft acquisition
Cash Flow From Operations (GAAP)

| Nine Months Ended September 30, |  |  |  | 2015 Full Year Approximation |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 |  | 2014 |  |  |  |
| \$ | 217.4 | \$ | 51.2 | \$ | 300.0 |
|  | 86.9 |  | 82.3 |  | 135.0 |
|  | 2.4 |  | 0.2 |  | 2.4 |
|  | 22.7 |  | 23.1 |  | 25.0 |
|  | 15.1 |  | - |  | 15.1 |
| \$ | 264.1 | \$ | 110.2 | \$ | 392.5 |

* Free cash flow is cash flow from operations calculated in accordance with U.S. generally accepted accounting principles ("GAAP") less net capital expenditures (capital expenditures less proceeds from the sale of assets including property, plant and equipment) plus proceeds from the exercise of stock options. It additionally excludes payments of transaction costs related to the Norcraft acquisition. Free cash flow does not include adjustments for certain non-discretionary cash flows such as mandatory debt repayments. Free cash flow is a measure not derived in accordance with GAAP. Management believes that free cash flow provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions, repay debt and related interest, pay dividends and repurchase common stock. This measure may be inconsistent with similar measures presented by other companies.


## FORTUNE BRANDS HOME \& SECURITY, INC. CONSOLIDATED STATEMENT OF INCOME (GAAP) (In millions, except per share amounts) (Unaudited)

## Net Sales

Cost of products sold

Selling, general and administrative expenses

Amortization of intangible assets

Restructuring charges

## Operating Income

Interest expense

Other expense/(income), net

Income from continuing operations before income taxes
ncome taxes
Income from continuing operations, net of tax

Income (loss) from discontinued operations, net of tax

Net income (loss)
Less: Noncontrolling interests
Net income (loss) attributable to
Fortune Brands Home \& Security
Earnings Per Common Share, Diluted:
Net Income from continuing operations
Diluted Average Shares Outstanding

| $\$$ | 0.61 | $\$$ | 0.52 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 163.4 |  |  | 163.2 |


| $\$$ | 1.34 | $\$$ | 1.29 | 4 |
| :--- | :--- | :--- | :--- | :--- |


| 163.0 | 167.7 | (3) |
| ---: | ---: | ---: |

## DILUTED EPS BEFORE CHARGES/GAINS RECONCILIATION

For the third quarter of 2015, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding $\$ 4.4$ million ( $\$ 3.0$ million after tax or $\$ 0.02$ per diluted share) of net restructuring and other charges, transaction costs related to the acquisition of Norcraft of $\$ 0.2$ million ( $\$ 0.1$ million after tax), the impact of expense from actuarial losses associated with our defined benefit plans of $\$ 2.8$ million ( $\$ 1.8$ million after tax or $\$ 0.01$ per diluted share) and a benefit related to a tax item of $\$ 0.5$ million.

For the nine months ended September 30, 2015, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding $\$ 15.7$ million ( $\$ 11.7$ million after tax or $\$ 0.07$ per diluted share) of restructuring and other charges, transaction costs related to the acquisition of Norcraft of $\$ 17.1$ million ( $\$ 13.4$ million after tax or $\$ 0.08$ per diluted share), the impact of expense from actuarial losses associated with our defined benefit plans of $\$ 2.8$ million ( $\$ 1.8$ million after tax or $\$ 0.01$ per diluted share) and a charge related to a tax item of $\$ 1.1$ million (\$0.01 per diluted share).

For the third quarter of 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding $\$ 0.7$ million ( $\$ 0.5$ million after tax) of net restructuring and other charges and the impact of expense from actuarial losses associated with our defined benefit plans of $\$ 1.1$ million ( $\$ 0.7$ million after tax).

For the nine months ended September 30, 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding $\$ 1.0$ million ( $\$ 0.2$ million after tax) of restructuring and other charges and the impact of expense from actuarial losses associated with our defined benefit plans of $\$ 1.7$ million ( $\$ 1.1$ million after tax or $\$ 0.01$ per diluted share).

## Earnings Per Common Share - Diluted

 Diluted EPS Before Charges/Gains ${ }^{\text {(b) }}$Restructuring and other charges
Norcraft transaction costs ${ }^{(d)}$
Defined benefit plan actuarial losses
Tax item

Diluted EPS - Continuing Operations


## RECONCILIATION OF FULL YEAR 2015 EARNINGS GUIDANCE TO GAAP

For the full year, the Company is targeting diluted EPS before charges/gains from continuing operations to be in the range of $\$ 2.05$ to $\$ 2.07$ per share. On a GAAP basis, the Company is targeting diluted EPS from continuing operations to be in the range of $\$ 1.84$ to $\$ 1.86$ per share. The Company's GAAP basis EPS range assumes the Company incurs no actuarial gains or losses associated with its defined benefit plans.
(b) (d) For definitions of Non-GAAP measures, see Definitions of Terms page

## FORTUNE BRANDS HOME \& SECURITY, INC. <br> RECONCILIATION OF FULL YEAR 2014 DILUTED EPS BEFORE CHARGES/GAINS TO GAAP DILUTED EPS FROM CONTINUING OPERATIONS (unaudited)

| For the twelve months <br> ended |
| :---: |
| December 31, 2014 |


| Diluted EPS Before Charges/Gains* |  |
| :--- | ---: |
|  | $(\mathbf{b})$ |
| Restructuring and other charges | $\$$ |
| Asset impairment charges |  |
| Defined benefit plan actuarial losses | $(0.05)$ |
| Tax item | $(0.01)$ |
| Diluted EPS - Continuing Operations | $(0.05)$ |

* For the year ended December 31, 2014, diluted EPS before charges/gains is income from continuing operations, net of tax and including the impact from noncontrolling interests calculated on a diluted per-share basis excluding $\$ 13.5$ million ( $\$ 8.4$ million after tax or $\$ 0.05$ per diluted share) of restructuring and other charges, a tax benefit resulting from the write off of our investment in an international subsidiary of $\$ 1.6$ million ( $\$ 1.6$ million after tax or $\$ 0.01$ per diluted share), an asset impairment charge of $\$ 1.6$ million ( $\$ 1.0$ million after tax or $\$ 0.01$ per diluted share) and the impact of expense from actuarial losses associated with our defined benefit plans of $\$ 13.7$ million ( $\$ 8.7$ million after tax or $\$ 0.05$ per diluted share).
(b) For definitions of Non-GAAP measures, see Definitions of Terms page


## FORTUNE BRANDS HOME \& SECURITY, INC. <br> (In millions) <br> (Unaudited)

RECONCILIATION OF INCOME FROM CONTINUING OPERATIONS TO EBITDA BEFORE CHARGES/GAINS

|  | Three Months Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | \% Change | 2015 |  | 2014 |  | \% Change |
| Income from continuing operations, net of tax | \$ | 100.0 | \$ | 84.5 | 18 | \$ | 218.9 | \$ | 217.1 | 1 |
| Depreciation | \$ | 24.9 | \$ | 18.5 | 35 | \$ | 66.5 | \$ | 52.4 | 27 |
| Amortization of intangible assets |  | 6.7 |  | 3.4 | 97 |  | 15.3 |  | 9.5 | 61 |
| Restructuring and other charges |  | 4.4 |  | 0.7 | 529 |  | 15.7 |  | 1.0 | 1,470 |
| Interest expense |  | 11.1 |  | 3.2 | 247 |  | 20.5 |  | 7.2 | 185 |
| Norcraft transaction costs ${ }^{\left({ }^{(d)}\right.}$ |  | 0.2 |  | - | 100 |  | 17.1 |  | - | 100 |
| Defined benefit plan actuarial losses |  | 2.8 |  | 1.1 | 155 |  | 2.8 |  | 1.7 | 65 |
| Income taxes |  | 48.7 |  | 42.3 | 15 |  | 112.7 |  | 100.0 | 13 |
| EBITDA BEFORE CHARGES/GAINS ${ }^{(c)}$ | \$ | 198.8 | \$ | 153.7 | 29 | \$ | 469.5 | \$ | 388.9 | 21 |

## CALCULATION OF NET DEBT-TO-EBITDA BEFORE CHARGES/GAINS RATIO

## As of September 30, 2015

| Current portion of long-term debt ${ }^{(a)}$ | 3.8 |
| :---: | :---: |
| Long-term debt ${ }^{(a)}$ | 1,337.6 |
| Total debt | 1,341.4 |
| Less: |  |
| Cash and cash equivalents ${ }^{(a)}$ | 350.6 |
| Net debt (1) | 990.8 |
| For the twelve months ended September 30, 2015 |  |
| EBITDA before charges/gains (2) | 597.6 |
| Net debt-to-EBITDA before charges/gains ratio (1/2) | 1.7 |

(a) Amounts are per the unaudited Condensed Consolidated Balance Sheet as of September 30, 2015.

| Three Months <br> Ended <br> December 31, | Nine Months <br> Ended <br> September 30, | Twelve Months <br> Ended <br> September 30, |
| :---: | :---: | :---: |
| 2014 | 2015 | 2015 |

Income from continuing operations, net of tax
Depreciation
Amortization of intangible assets
Restructuring and other charges
Interest expense
Norcraft transaction costs ${ }^{(d)}$
Asset impairment charges
Defined benefit plan actuarial losses
Income taxes

| $\$$ | 56.5 | $\$$ | 218.9 | $\$$ | 275.4 |
| :--- | :--- | :--- | :--- | :--- | :--- |

EBITDA BEFORE CHARGES/GAINS ${ }^{(c)}$

| \$ | 20.4 | \$ | 66.5 | \$ | 86.9 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3.6 |  | 15.3 |  | 18.9 |
|  | 12.5 |  | 15.7 |  | 28.2 |
|  | 3.2 |  | 20.5 |  | 23.7 |
|  | - |  | 17.1 |  | 17.1 |
|  | 1.6 |  | - |  | 1.6 |
|  | 12.0 |  | 2.8 |  | 14.8 |
|  | 18.3 |  | 112.7 |  | 131.0 |
|  |  |  |  |  |  |
| \$ | 128.1 | \$ | 469.5 | \$ | 597.6 |

FORTUNE BRANDS HOME \& SECURITY, INC.
Reconciliation of Income Statement - GAAP to Before Charges/Gains Information
Three Months Ended September 30,
\$ in millions, except per share amounts
(unaudited)

|  | Before Charges/Gains adjustments |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP <br> (unaudited) | Restructuring and other charges | Defined benefit plan actuarial losses | Tax Item | Norcraft Acquisition Costs | Before Charges/Gains (Non-GAAP) |


| 2015 | THIRD QUARTER |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 1,238.8 | - | - | - | - |  |  |
| Cost of products sold |  | 804.3 | (2.6) | (0.4) | - | - |  |  |
| Selling, general \& administrative expenses |  | 265.7 |  | (2.4) | - | (0.2) |  |  |
| Amortization of intangible assets |  | 6.7 | - |  | - | - |  |  |
| Restructuring charges |  | 1.8 | (1.8) | - | - | - |  |  |
| Operating Income |  | 160.3 | 4.4 | 2.8 | - | 0.2 |  | 167.7 |
| Interest expense |  | 11.1 | - | - | - | - |  |  |
| Other expense, net |  | 0.5 | - | - | - | - |  |  |
| Income from continuing operations before income taxes |  | 148.7 | 4.4 | 2.8 | - | 0.2 |  | 156.1 |
| Income taxes |  | 48.7 | 1.4 | 1.0 | 0.5 | 0.1 |  |  |
| Income from continuing operations, net of tax | \$ | 100.0 | 3.0 | 1.8 | (0.5) | 0.1 | \$ | 104.4 |
| Income from discontinued operations |  | 7.8 | - | - | - | - |  |  |
| Net Income |  | 107.8 | - | - | - | - |  |  |
| Less: Noncontrolling interests |  | 0.3 | - | - | - | - |  |  |
| Net Income attributable to Fortune Brands Home \& Security, Inc. | \$ | 107.5 | 3.0 | 1.8 | (0.5) | 0.1 | \$ | 111.9 |
| Income from continuing operations, net of tax less noncontrolling interests | \$ | 99.7 | 3.0 | 1.8 | (0.5) | 0.1 | \$ | 104.1 |
| Diluted Average Shares Outstanding |  | 163.4 |  |  |  |  |  | 163.4 |
| Diluted EPS - Continuing Operations |  | 0.61 |  |  |  |  |  | 0.64 |
| 2014 |  |  |  |  |  |  |  |  |
| Net Sales | \$ | 1,057.7 | - | - | - | - |  |  |
| Cost of products sold |  | 689.7 | (0.4) | (0.1) | - | - |  |  |
| Selling, general \& administrative expenses |  | 234.9 | (0.1) | (1.0) | - | - |  |  |
| Amortization of intangible assets |  | 3.4 | (0.1) | (10) | - | - |  |  |
| Restructuring charges |  | 0.2 | (0.2) | - | - | - |  |  |
| Operating Income |  | 129.5 | 0.7 | 1.1 | - | - |  | 131.3 |
| Interest expense |  | 3.2 | - | - | - | - |  |  |
| Other income, net |  | (0.5) | - | - | - | - |  |  |
| Income from continuing operations before income taxes |  | 126.8 | 0.7 | 1.1 | - | - |  | 128.6 |
| Income taxes |  | 42.3 | 0.2 | 0.4 | - | - |  |  |
| Income from continuing operations, net of tax | \$ | 84.5 | 0.5 | 0.7 | - | - | \$ | 85.7 |
| Loss from discontinued operations |  | (105.4) | - | - | - | - |  |  |
| Net Income (loss) |  | (20.9) | - | - | - | - |  |  |
| Less: Noncontrolling interests |  | 0.2 | - | - | - | - |  |  |
| Net Income (loss) attributable to Fortune Brands Home \& Security, Inc. | \$ | (21.1) | 0.5 | 0.7 | - | - | \$ | (19.9) |
| Income from continuing operations, net of tax less noncontrolling interests | \$ | 84.3 | 0.5 | 0.7 | - | - | \$ | 85.5 |
| Diluted Average Shares Outstanding |  | 163.2 |  |  |  |  |  | 163.2 |
| Diluted EPS - Continuing Operations |  | 0.52 |  |  |  |  |  | 0.52 |

FORTUNE BRANDS HOME \& SECURITY, INC.
Reconciliation of Income Statement - GAAP to Before Charges/Gains Information
Nine Months Ended September 30 ,
\$ in millions, except per share amounts
(unaudited)

|  |  |  | Before Charges/Gains adjustments |  |  |  | Before Charges/Gains (Non-GAAP) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { AP } \\ & \text { dited) } \end{aligned}$ | Restructuring and other charges | Defined benefit plan actuarial losses | Tax Item | Norcraft Acquisition Costs |  |  |
| 2015 | YEAR TO DATE |  |  |  |  |  |  |  |
| Net Sales | \$ | 3,354.7 | - | - | - | - |  |  |
| Cost of products sold |  | 2,192.9 | (2.7) | (0.4) | - | (2.0) |  |  |
| Selling, general \& administrative expenses |  | 778.1 | (0.4) | (2.4) | - | (15.1) |  |  |
| Amortization of intangible assets |  | 15.3 |  |  | - |  |  |  |
| Restructuring charges |  | 12.6 | (12.6) | - | - | - |  |  |
| Operating Income |  | 355.8 | 15.7 | 2.8 | - | 17.1 |  | 391.4 |
| Interest expense |  | 20.5 | - | - | - | - |  |  |
| Other expense, net |  | 3.7 | - | - | - | - |  |  |
| Income from continuing operations before income taxes |  | 331.6 | 15.7 | 2.8 | - | 17.1 |  | 367.2 |
| Income taxes |  | 112.7 | 4.0 | 1.0 | (1.1) | 3.7 |  |  |
| Income from continuing operations, net of tax | \$ | 218.9 | 11.7 | 1.8 | 1.1 | 13.4 | \$ | 246.9 |
| Income from discontinued operations, net of tax |  | 8.6 | - | - | - | - |  |  |
| Net Income |  | 227.5 | - | - | - | - |  |  |
| Less: Noncontrolling interests |  | 0.3 | - | - | - | - |  |  |
| Net Income attributable to Fortune Brands Home \& Security, Inc. | \$ | 227.2 | 11.7 | 1.8 | 1.1 | 13.4 | \$ | 255.2 |
| Income from continuing operations, net of tax less noncontrolling interests | \$ | 218.6 | 11.7 | 1.8 | 1.1 | 13.4 | \$ | 246.6 |
| Diluted Average Shares Outstanding |  | 163.0 |  |  |  |  |  | 163.0 |
| Diluted EPS - Continuing Operations |  | 1.34 |  |  |  |  |  | 1.51 |
| 2014 |  |  |  |  |  |  |  |  |
| Net Sales |  | 2,974.0 | - | - | - | - |  |  |
| Cost of products sold |  | 1,948.9 | 0.2 | (0.7) | - | - |  |  |
| Selling, general \& administrative expenses |  | 690.2 | (0.1) | (1.0) | - | - |  |  |
| Amortization of intangible assets |  | 9.5 | - | - | - | - |  |  |
| Restructuring charges |  | 1.1 | (1.1) | - | - | - |  |  |
| Operating Income |  | 324.3 | 1.0 | 1.7 | - | - |  | 327.0 |
| Interest expense |  | 7.2 | - | - | - | - |  |  |
| Other expense, net |  | - | - | - | - | - |  |  |
| Income from continuing operations before income taxes |  | 317.1 | 1.0 | 1.7 | - | - |  | 319.8 |
| Income taxes |  | 100.0 | 0.8 | 0.6 | - | - |  |  |
| Income from continuing operations, net of tax | \$ | 217.1 | 0.2 | 1.1 | - | - | \$ | 218.4 |
| Loss from discontinued operations, net of tax |  | (103.2) | - | - | - | - |  |  |
| Net Income |  | 113.9 | - | - | - | - |  |  |
| Less: Noncontrolling interests |  | 0.9 | - | - | - | - |  |  |
| Net Income attributable to Fortune Brands Home \& Security, Inc. | \$ | 113.0 | 0.2 | 1.1 | - | - | \$ | 114.3 |
| Income from continuing operations, net of tax less noncontrolling interests | \$ | 216.2 | 0.2 | 1.1 | - | - | \$ | 217.5 |
| Diluted Average Shares Outstanding |  | 167.7 |  |  |  |  |  | 167.7 |
| Diluted EPS - Continuing Operations |  | 1.29 |  |  |  |  |  | 1.30 |

## FORTUNE BRANDS HOME \& SECURITY, INC. (In millions, except per share amounts) (Unaudited)



Net Sales (GAAP)
Cabinets
Doors
Security
Total Net Sales
Operating Income Cabinets Plumbing Doors Security
Corporate Expenses ${ }^{(1)}$
Total Operating Income (GAAP)
OPERATING INCOME BEFORE CHARGES/GAINS RECONCILIATION
Operating Income Before Charges/Gains ${ }^{(a)}$
Cabinets
Plumbing
Doors
Security
Corporate Expenses
Total Operating Income Before Charges/Gains ${ }^{(a)}$
Restructuring and other charges ${ }^{(2)(3)}$
Norcraft transaction costs ${ }^{(d)}$
Defined benefit plan actuarial losses ${ }^{(4)}$
Total Operating Income (GAAP)

| $\$$ | 63.7 | $\$$ | 36.5 |
| ---: | ---: | ---: | ---: |
| 81.5 | 76.0 | 75 |  |
|  | 16.7 | 72.1 | 78 |
|  | 20.9 | 20.6 | 1 |
|  | $(15.1)$ | $(13.9)$ | $(9)$ |
|  |  |  |  |
|  | 167.7 | 131.3 | 28 |
|  | $(4.4)$ | $(0.7)$ | $(529)$ |
|  | $(0.2)$ | - | $(100)$ |
|  | $(2.8)$ | $(1.1)$ | $(155)$ |
| $\$$ | 160.3 | $\$$ | 129.5 |


| $\$$ | 134.6 | $\$$ | 102.8 |
| ---: | ---: | ---: | ---: |
|  | 221.4 | 31 |  |
| 30.7 | 201.3 | 10 |  |
|  | 50.6 | 21.7 | 41 |
|  | $(45.9)$ | 43.8 | 16 |
|  |  | $(42.6)$ | $(8)$ |
|  |  |  |  |
|  | 391.4 | 327.0 | 20 |
|  | $(15.7)$ | $(1.0)$ | $(1,470)$ |
|  | $(17.1)$ | - | $(100)$ |
|  | $(2.8)$ | $(1.7)$ | $(65)$ |
| $\$$ | 355.8 | $\$$ | 324.3 |

(1) Corporate expenses include the components of defined benefit plan expense other than service cost including actuarial gains and losses.
(2) Restructuring charges are costs incurred to implement significant cost reduction initiatives and include workforce reduction costs
(3) "Other charges" represent charges or gains directly related to restructuring initiatives that cannot be reported as restructuring under GAAP. Such costs may include losses on disposal of inventories, trade receivables allowances from exiting product lines, accelerated depreciation resulting from the closure of facilities, and gains or losses on the sale of previously closed facilities.
(4) Represents actuarial gains or losses associated with our defined benefit plans. Actuarial gains or losses in a period represent the difference between actual and actuarially assumed experience, principally related to liability discount rates and plan asset returns, as well as other actuarial assumptions including compensation rates, turnover rates, and health care cost trend rates. The Company recognizes actuarial gains or losses immediately in operating income to the extent they cumulatively exceed a "corridor." The corridor is equal to the greater of $10 \%$ of the fair value of plan assets or $10 \%$ of a plan's projected benefit obligation. Actuarial gains or losses are determined at required remeasurement dates which occur at least annually in the fourth quarter. Remeasurements due to plan amendments and settlements may also occur in interim periods during the year. Our operating income before charges/gains reflects our expected rate of return on pension plan assets which in a given period may materially differ from our actual return on plan assets. Our liability discount rates and plan asset returns are based upon difficult to predict fluctuations in global bond and equity markets that are not directly related to the Company's business. We believe that the exclusion of actuarial gains or losses from operating income before charges/gains provides investors with useful supplemental information regarding the underlying performance of the business from period to period that may be considered in conjunction with our operating income as measured on a GAAP basis. We present this supplemental information because such actuarial gains or losses may create volatility in our operating income that does not necessarily have an immediate corresponding impact on operating cash flow or the actual compensation and benefits provided to our employees. The table below sets forth additional supplemental information on the Company's historical actual and expected rate of return on plan assets, as well as discount rates used to value its defined benefit obligations:
(\$ In millions)

Actual return on plan assets
Expected return on plan asset
Discount rate at December 31
Pension benefits
Postretirement benefits

| Year Ended |  |
| :---: | :---: |
| December 31, 2014 |  |
| $\frac{\%}{\%}$ | $\$ 5$ |
| $9.8 \%$ | 42.0 |
| $7.4 \%$ |  |
|  |  |
| $4.2 \%$ |  |
| $3.5 \%$ |  |


| Year Ended <br> December 31, |  |
| :---: | :---: |
| $\underline{\%} 013$ |  |
| $15.2 \%$ | $\underline{\$}$ |
| $7.8 \%$ | $\$ 74.6$ |
|  | 41.8 |
| $5.0 \%$ |  |
| $4.3 \%$ |  |

## FORTUNE BRANDS HOME \& SECURITY, INC. <br> (In millions) <br> (unaudited)

RECONCILIATION OF SEGMENT OPERATING INCOME BEFORE CHARGES/GAINS TO GAAP OPERATING INCOME

CABINETS
Operating income before charges/gains ${ }^{(a)}$
Restructuring charges ${ }^{(1)}$
Other charges ${ }^{(2)}$
Cost of products sold
Operating income (GAAP)

## PLUMBING

Operating income before charges/gains ${ }^{(a)}$
Restructuring charges ${ }^{(1)}$
Other charges ${ }^{(2)}$
Cost of products sold
Selling, general and administrative expenses
Operating income (GAAP)

## DOORS

Operating income before charges/gains ${ }^{(a)}$
Operating income (GAAP)

## SECURITY

Operating income before charges/gains ${ }^{(\mathrm{a})}$
Restructuring charges ${ }^{(1)}$
Other charges ${ }^{(2)}$
Cost of products sold
Operating income (GAAP)

## CORPORATE

Corporate expense before charges/gains ${ }^{(a)}$
Restructuring charges ${ }^{(1)}$
Other charges ${ }^{(2)}$
Selling, general and administrative expenses
Defined benefit plan actuarial losses ${ }^{(3)}$
Corporate expense (GAAP)


| $\$$ | 30.7 | $\$$ | 21.7 | $\$$ | 9.0 | 41 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 30.7 | $\$$ | 21.7 | $\$$ | 9.0 | 41 |


| $\$$ | 221.4 | $\$$ | 201.3 | $\$$ | 20.1 | 10 |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: |
|  | $(6.3)$ |  | 1.2 |  | $(7.5)$ | $(625)$ |
|  | $(0.1)$ |  | 0.2 |  | $(0.3)$ | $(150)$ |
|  | $(0.4)$ |  | $(0.1)$ | $(0.3)$ | $(300)$ |  |
| $\$$ | 214.6 | $\$$ | 202.6 | $\$$ | 12.0 | 6 |


| $\$$ | 50.6 | $\$$ | 43.8 | $\$$ | 6.8 | 16 |
| :--- | ---: | :--- | :---: | :---: | :---: | ---: |
|  | $(4.8)$ |  | $(0.4)$ | $(4.4)$ | $(1,100)$ |  |
|  | $(2.7)$ |  | - |  | $(2.7)$ | $(100)$ |
| $\$$ | 43.1 | $\$$ | 43.4 | $\$$ | $(0.3)$ | $(1)$ |


| For the nine month period ended |  |  |  |
| :---: | :---: | :---: | :---: |
| September 30, <br> 2015 | September 30, |  |  |
| 2014 | \$ change | $\%$ change |  |


| $\$$ | 134.6 | $\$$ | 102.8 | $\$$ | 31.8 | 31 |
| :--- | ---: | :--- | ---: | :--- | :---: | ---: |
|  | $(0.6)$ |  | $(0.3)$ | $(0.3)$ | $(100)$ |  |
|  | $(1.9)$ |  | - |  | $(1.9)$ | $(100)$ |
| $\$$ | 132.1 | $\$$ | 102.5 | $\$$ | 29.6 | 29 |


| $\$$ | $(45.9)$ | $\$$ | $(42.6)$ | $\$$ | $(3.3)$ | $(8)$ |
| :--- | ---: | :--- | ---: | :---: | :---: | ---: |
|  | $(0.9)$ |  | $(1.6)$ |  | 0.7 | 44 |
|  | $(15.1)$ |  |  |  |  |  |
|  | $(2.8)$ |  | - |  | - | $(100)$ |
|  | $(64.7)$ | $\$$ | $(45.9)$ | $\$$ | $(1.1)$ | $(65)$ |
| $\$$ |  |  |  | $(41)$ |  |  |

(1) Restructuring charges are costs incurred to implement significant cost reduction initiatives and include workforce reduction costs.
(2) "Other charges" represent charges or gains directly related to restructuring initiatives that cannot be reported as restructuring under GAAP. Such costs may include losses on disposal of inventories, trade receivables allowances from exiting product lines, accelerated depreciation resulting from the closure of facilities, and gains or losses on the sale of previously closed facilities. For the Cabinets segment, other charges represent the Norcraft purchase accounting impact of expense related to our estimated inventory step up. For Corporate, other charges represents external costs directly related to the acquisition of Norcraft and primarily include expenditures for banking, legal, accounting and other similar services.
(3) Represents actuarial gains or losses associated with our defined benefit plans. Actuarial gains or losses in a period represent the difference between actual and actuarially assumed experience, principally related to liability discount rates and plan asset returns, as well as other actuarial assumptions including compensation rates, turnover rates, and health care cost trend rates. The Company recognizes actuarial gains or losses immediately in operating income to the extent they cumulatively exceed a "corridor." The corridor is equal to the greater of $10 \%$ of the fair value of plan assets or $10 \%$ of a plan's projected benefit obligation. Actuarial gains or losses are determined at required remeasurement dates which occur at least annually in the fourth quarter. Remeasurements due to plan amendments and settlements may also occur in interim periods during the year. Our operating income before charges/gains reflects our expected rate of return on pension plan assets which in a given period may materially differ from our actual return on plan assets. Our liability discount rates and plan asset returns are based upon difficult to predict fluctuations in global bond and equity markets that are not directly related to the Company's business. We believe that the exclusion of actuarial gains or losses from operating income before charges/gains provides investors with useful supplemental information regarding the underlying performance of the business from period to period that may be considered in conjunction with our operating income as measured on a GAAP basis. We present this supplemental information because such actuarial gains or losses may create volatility in our operating income that does not necessarily have an immediate corresponding impact on operating cash flow or the actual compensation and benefits provided to our employees. The table below sets forth additional supplemental information on the company's historical actual and expected rate of return on plan assets, as well as discount rates used to value its defined benefit obligations:
(\$ In millions)
Actual return on plan assets
Expected return on plan assets
Discount rate at December 31:
Pension benefits
Postretirement benefits

| Year Ended |  |
| :---: | :---: |
| December 31, 2014 |  |
| $\frac{\$}{\%}$ | $\$ 52.0$ |
| $7.8 \%$ | 42.2 |
|  |  |
| $4.2 \%$ |  |
| $3.5 \%$ |  |


| Year Ended |  |
| :---: | :---: |
| December 31, 2013 |  |
| $\frac{\$}{\%}$ | $\$ 74.6$ |
| $15.2 \%$ | 41.8 |
| $7.8 \%$ |  |
|  |  |
| $5.0 \%$ |  |
| $4.3 \%$ |  |

FORTUNE BRANDS HOME \& SECURITY, INC.
RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING NORCRAFT TO PERCENTAGE CHANGE IN NET SALES (GAAP)
(Unaudited)

> Three Months Ended
> September 30, 2015

## CABINETS

Percentage change in Net Sales excluding Norcraft Norcraft Net Sales
Percentage change in Net Sales (GAAP)

| $10 \%$ |
| :---: |
| $23 \%$ |
| $33 \%$ |

Net sales excluding Norcraft is net sales derived in accordance with GAAP excluding Norcraft. Management uses this measure to evaluate the overall performance of the Cabinets segment and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the segment from period to period. This measure may be inconsistent with similar measures presented by other companies.

FORTUNE BRANDS HOME \& SECURITY, INC.

## RECONCILIATION OF PERCENTAGE CHANGE IN NET SALES EXCLUDING THE IMPACT OF CURRENCY IN Q3 2015 TO PERCENTAGE CHANGE IN NET SALES (GAAP)

(Unaudited)

> | Three months ended |
| :--- |
| September 30,2015 |

## PLUMBING

Percentage change in Net Sales excluding the impact of currency Q3 2015
Impact of currency in Q3 2015
Percentage change in Net Sales (GAAP)

| $8 \%$ <br> $(3 \%)$ |
| :---: |
| $5 \%$ |

Net sales excluding the impact of currency in Q3 2015 is net sales derived in accordance with GAAP excluding the impact of currency in the third quarter of 2015. Management uses this measure to evaluate the overall performance of FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

## FORTUNE BRANDS HOME \& SECURITY, INC. BEFORE CHARGES/GAINS OPERATING MARGIN TO GAAP OPERATING MARGIN

## (Unaudited)

| Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2015 | 2014 | Change |  |

CABINETS
Before Charges/Gains Operating Margin
Restructuring \& Other Charges
GAAP Operating Margin

| $10.6 \%$ <br> $0.1 \%$ | $8.1 \%$ <br> - | 250 bps |
| :---: | :---: | ---: |
| $10.7 \%$ | $8.1 \%$ | 260 bps |

## FBHS

Before Charges/Gains Operating Margin
Restructuring \& Other Charges
Norcraft transaction costs
Defined benefit plan actuarial losses
GAAP Operating Margin

| $13.5 \%$ | $12.4 \%$ | 110 bps |
| :---: | :---: | :---: |
| $(0.4 \%)$ | $(0.1 \%)$ |  |
| - | - |  |
| $(0.2 \%)$ | $(0.1 \%)$ |  |
| $12.9 \%$ | $12.2 \%$ | 70 bps |

Before charges/gains operating margin is operating margin derived in accordance with GAAP excluding restructuring and other charges, Norcraft transaction costs and the impact of expense from actuarial losses associated with our defined benefit plans. Before charges/gains operating margin is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.

## Definitions of Terms: Non-GAAP Measures

(a) Operating income before charges/gains is operating income derived in accordance with GAAP excluding restructuring and other charges, Norcraft transaction related expenses, and the impact of income and expense from actuarial gains or losses associated with our defined benefit plans. Operating income before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by FBHS and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.
(b) Diluted EPS before charges/gains is income from continuing operations, net of tax, less noncontrolling interests calculated on a diluted per-share basis excluding restructuring and other charges, Norcraft transaction related expenses, and the impact of income, a tax item and expense from actuarial gains or losses associated with our defined benefit plans. Diluted EPS before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the overall performance of the Company and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.
(c) EBITDA before charges/gains is income from continuing operations, net of tax, derived in accordance with GAAP excluding the following impacts on income from continuing operations, net of tax: restructuring and other charges, Norcraft transaction related expenses, the impact of income and expense from actuarial gains or losses associated with our defined benefit plans, depreciation, amortization of intangible assets, interest expense, and income taxes. EBITDA before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated by FBHS. Management believes this measure provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions and repay debt and related interest. This measure may be inconsistent with similar measures presented by other companies.
(d) Represents external costs directly related to the acquisition of Norcraft and primarily includes expenditures for banking, legal, accounting and other similar services. In addition, it includes the impact of expense related to our estimated purchase accounting inventory step up.


[^0]:    (a) (b) (c) For definitions of Non-GAAP measures, see Definitions of Terms page

